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SETH
HURLBERT

NOVEMBER 2023



SETH HURLBERT

HURLBERT HOME INSPECTION

The HHI Team (From left to right: Kevin Bartik, Seth Hurlbert, Tim Valaike).



Building Trust, One Inspection at a Time

In the complex world of real estate, where each decision holds weight, Seth Hurlbert stands out, dedicated to ensuring that these choices are made with confidence and clarity.

As the owner of Hurlbert Home Inspection, LLC, Seth aptly puts it, “We really like to help clients understand how the house works, and what kind of maintenance will be needed to keep the house safe and comfortable.”

A Journey to Excellence

Seth’s career began with a serendipitous encounter in the mid-1990s. Relocating from Mobile, Alabama, to Northern Virginia with his wife, Seth’s curiosity was piqued when their house sale involved a home inspection. He engaged in a conversation with the inspector and was captivated by the idea of becoming one himself. With a background in machinery, repairs, and remodeling, Seth felt he possessed the necessary skills, but he needed proper training in the art of home inspection.

“When we sold our house, the buyer had a home inspection done and I got to talk with the

inspector,” Seth recalls. “I really liked what he was doing and thought, ‘I would like to do this.’”

Helping Clients

What drives Seth in his profession is the opportunity to help people make informed decisions about their real estate investments. Whether clients are buying or selling a property or simply seeking to understand their home better, Hurlbert Home Inspection, LLC, (HHI) is there to provide invaluable insights.

As Seth explains, “I like that I am able to help people make an informed decision about the property that they are looking to invest in. They should know if there are major repairs that are needed and if they are going to

need to spend a substantial amount to keep the major components of the house running.”

At HHI, excellence is not just a buzzword; it’s a way of life. Seth notes their mission is to give clients peace of mind by delivering thorough and detailed assessments of potential new homes. What sets them apart is their unwavering commitment to customer satisfaction, transparency, and open communication.





“At HHI, we understand that buying a home is one of the most significant investments our clients will make,” Seth affirms. “That’s why we are committed to providing exceptional home inspection services that go above and beyond the average inspection.”

A Strong Partnership

Top-producing REALTORS® understand the value of a trusted partner in the home inspection process, and Seth and his team at HHI are that partner. Their dedication goes beyond the inspection itself; clients often reach out years later for advice on upgrades or repairs.

“Our business is dedicated to providing top-notch home inspection service,” Seth emphasizes. “What sets us apart is our commitment to providing personalized service to each and every one of our clients.”

Over two decades in the industry, Seth has witnessed significant changes in the field of home inspection. Technological advancements have equipped inspectors with better tools, including

thermal imaging cameras, advanced moisture meters, drones, and

specialized meters for detecting various environmental factors.

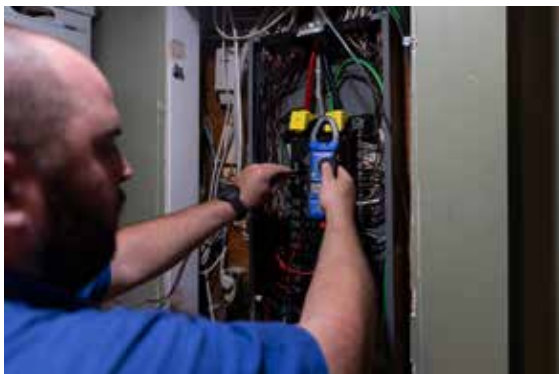
Reflecting on these changes, Seth remarks, “When I started, the reports were hand-written on a three-part form. The client got one, the buyer’s agent got one, and I kept one copy. Then, the Realtor had to fax a copy to the listing agent. By the time it was faxed, it was rarely legible.”

A Bright Future

Looking ahead, Seth envisions continued growth for his inspection business, with a focus on training and mentoring new inspectors. As a testament to this commitment, he conducts four classes on home inspection for CE credits. His dedication to upholding industry standards and fostering strong relationships within the real estate community will continue to drive his success.

Seth’s vision for the future is clear: “I would like to grow this inspection business so that I can train other inspectors in the proper way to perform inspections and how to properly treat their clients.”

For those seeking clarity and confidence in their real estate decisions, Hurlbert Home Inspection, LLC, is just a call or click away. Reach out to them at 703-830-2229, visit their website at www.hhinsp.com, or send an email to hhi@hhinsp.com.



FAMILY LIFE

Seth Hurlbert and his wife, Mary, have been married for 45 years and have two adult children, as well as two Cavapoo dogs (Cavalier King Charles spaniel and poodle mixes), Phineas and Rudy. Outside the office, Seth enjoys sailing, traveling to the beach and the mountains, woodworking, wood turning, and small building projects.



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